



QUESTIONS FOR FOCUSED OBSERVATIONS

The Surrounding Area / Neighborhood

1. What is the name of the area the property is located in?

2. What kind of area is it? Rural? Urban? Suburban?

3. Is public transportation available?

4. What kind of businesses do you see surrounding the property?

5. What adjectives can you come up with to describe the area? What is the area's "vibe"?

The Exterior

1. How spacious is the building?

2. What is the parking situation?

3. What is the building's style? Modern? Historical? Quaint?

4. Does the property's exterior have any notable features?

The Interior

1. What is the layout of the interior?

2. Does the interior have any notable features that potential buyers may find attractive?

3. How many rooms, offices, restrooms, breakrooms, etc. does the property have?

4. What is the square footage?

5. What work may need to be done before photos can be taken?

6. What is the lighting situation? Is there plenty of natural light?
